

FIBERTECH RoMack

Merger/Acquisition Details

7/2/10

On July 1, 2010, RoMack, Inc. of Williamsburg VA, merged with FiberTech USA, Inc., of Chandler AZ, and a subsidiary of LEONI AG.

The merged entity will formally be named LEONI Fiber Optics, Inc. (LFOI), but do business as FiberTech-RoMack for a period of time before transitioning fully to the new name.

Dr. Armin Kaus, current President of FiberTech USA, which specializes in fiber optics for medical applications, and Mr. Matthew Webb, current President of RoMack, Inc., which specializes in fiber optics for analytical instrumentation, laser, sensor, aerospace, military, research and various industrial applications, will act as co-CEOs of the merged entity.

Operationally, LFOI will be based in the VA facility which is expanding to absorb the fabrication required by FiberTech, and to provide capacity for significant projected growth over the next 5-10 years. The AZ office will continue to operate as the legal base, and as a sales and support office, as well as a secondary stocking location to mitigate risk. Both entities are in the growth mode and experiencing increased revenues. The only staff changes expected at either location, would therefore be increases to support and fabrication staff and there will be no changes in management or relationship staff.

Dr. Kaus and Mr. Webb are 100% committed to ensuring that their customers present and future, are the ones that reap the benefit of this strategic merger. And it is important to note that the merged entity will be more than the sum of the parts. The reformed entity now has the ability to devote significant resources to the supply chain, product development, and service requirements of their customers. It is quite typical for businesses in this market space to be understaffed, under capitalized and, to end up behind the curve technologically, as time marches on. This will not be the case as LFOI is able to tap the full breadth and depth of the technologies and capability of The LEONI Fiber Optic Business Unit (LFOBU).

Comprised of more than 6 different operational groups based in Germany, the LFOBU incorporates technology and fabrication capability from custom glass formulation and manufacturing, to fiber manufacturing, plastic fiber assembly, fiber optic couplers, combiners and splitters, fiber optical switches, specialty fiber

optic manufacturing, and even custom cabling! LFOBU has approximately 400 employees, and the RoMack - FiberTech USA merger represents the extension of their commitment to applying all the optical technologies and resources of the business unit into The Americas.

In the current environment where smaller companies are threatened with extinction every day, this merger and the support of LFOBU, means that these experienced managers have made yet another choice to demonstrate their commitment to their customers. They have taken a major step to enable them to support their customers far into the future, while gaining access to capacity, capability and expertise, that few companies in the market space can claim.

Mr. Webb puts it very frankly:

“I have been in specialty fiber optics since 1982. I feel a personal commitment to my customers and co-workers that is simply not describable. One of my fundamental responsibilities is to ensure that both customers and co-workers always have what they need to succeed in their business and their careers, now, and for the foreseeable future. I take that responsibility seriously. To achieve this a company must always stay ahead of the curve from both a technology and a customer support standpoint. If our sophistication does not continue to evolve, and outpace our customers own evolution, then how can I provide the best products which is part of providing the best customer service experience? How can I provide a stable employment environment? Simply put... I can't... and I will not allow that. This merger, to create LFOI here in North America by joining FTU and RoMack, and at the same time by acquiring the support of the parent group, LFOBU in Germany, is absolutely in line with the way that I view the world. Customers and co-workers depend on me to do the right thing. Together, with Dr. Kaus, and the like minded, and forward thinking people in the LFOBU, that is exactly what we have done.”

A few useful links follow:

<http://www.leoni.com/Home.9724.0.html?L=1>

<http://www.leoni.com/Industry-Healthcare.9741.0.html?&L=1>

<http://www.leoni-fiber-optics.com/Home.5028.0.html?&L=1>

<http://www.romackfiberoptics.com/>

<http://www.fibertech.de/en/>